

Annexure 3 – Eligibility Criteria Compliance

Bidder needs to comply with the eligibility criterion mentioned below. Non-compliance with any of these criteria would result in outright rejection of bidder's proposal. Bidder is expected to provide proof for each of the points for eligibility evaluation criteria. Any credential detail not accompanied by required relevant proof documents will not be considered for evaluation. All credential letters should be appropriately bound, labeled and segregated in the respective areas. There is no restriction on the number of credentials a bidder can provide.

The decision of Bank pertaining to Eligibility Criteria evaluation would be final and binding on all the bidders. Bank may accept or reject an offer without assigning any reason whatsoever.

Sr. No.	Criteria	Supporting Documents Required	Bidder's Compliance (Yes/No)
Bidder's Eligibility Criteria			
1	If the OEM is from a country which shares a land border with India, the OEM should be registered with the Competent Authority	<ul style="list-style-type: none"> ▪ Certified copy of the registration certificate 	
2	Bidder should be a Registered company/ Partnership firm/ LLP under Indian Companies Act, 1956/2013 and should have been in existence for a minimum period of 5 years in India, as on date. Also, Bidder should be registered under G.S.T and/or have tax registration in the state where bidder has a registered office.	<ul style="list-style-type: none"> ▪ Copy of Incorporation certificate ▪ Copy of Tax Registration certificate 	
3	Bidder should have positive net worth for the last three financial years (i.e. 2021-22, 2022-23 and 2023-24)	<ul style="list-style-type: none"> ▪ Certified copies of audited financial statements for the last three financial years (i.e. 2021-22, 2022-23 and 2023-24). 	
4	Bidder should have an average turnover of at-least ₹5 crores in any of the two years out of last three financial years (i.e. 2021-22, 2022-23 and 2023-24)	<ul style="list-style-type: none"> ▪ Certified copies of audited financial statements for the last three financial years (i.e. 2021-22, 2022-23 and 2023-24) 	

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5	Bidder should be a profit making company for any of the two years out of last three financial years (i.e. 2021-22, 2022-23 and 2023-24) (Profits of only individual entity would be considered for evaluation)	▪ Certified copies of audited financial statements for the last three financial years (i.e. 2021-22, 2022-23 and 2023-24)	
6	Bidder should be an authorized partner of OEM manufacturing Video Conferencing Endpoints.	▪ Relevant letters from OEMs	
7	Bidder should have Manufacturers' Authorization and a direct back-to-back support agreement with the OEM for the proposed hardware and software components mentioned in the RFP Support agreement should include post-sales support, technical assistance support, spares support etc.	▪ OEMs Letter - MAF as per Appendix 2 Form A 04 - Manufacturer Authorization	
8	Bidder/ OEM should have its own Support Centre/ Office in Mumbai and Hyderabad	▪ An undertaking with details of the Support Center/ Offices	
9	Bidder and OEM should not have been blacklisted by the IBA/ RBI/Govt./Public Sector undertakings or any other financial institution/s during the last three financial years and the said disability is in force	▪ Self-declaration by the Authorized Signatory in original	
10	Bidder and OEM should not have filed for bankruptcy in any country including India	▪ Self-declaration by the Authorized Signatory in original	
11	Bidder and OEM should not have <ul style="list-style-type: none"> ▪ NPA with any bank in India/financial institutions. ▪ Any case pending or otherwise, with any organization across the globe which affects the credibility of the Bidder to service needs of the Bank 	▪ Self-declaration by the Authorized Signatory in original as per format given in Annexure 6	

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12	The bidder should have successfully executed at least three projects on Video Conferencing of similar nature during the last immediately preceding five financial years each costing not less than ₹ 2 Crore TCO (Total Cost of Ownership) and submit the proof for the same. Completion certificate should be submitted along with a copy of purchase order/Tender letter. The above three executed projects should be between multiple office locations and installation. At least one of the orders should be in Government/PSU/Statutory/or equivalent body.	<ul style="list-style-type: none"> ■ Purchase Order copy/ Completion certificate of top projects undertaken and completed of similar nature in last 5 years 	

OEM's Eligibility Criteria

Sr. No.	VC Equipment	OEM's Eligibility Criteria	Supporting Documents Required	OEM's Compliance
1	VC Endpoint	The Video Conferencing OEM should be reputed manufacturer and the proposed product series should have been implemented in at least three Government organisation/PSU/Scheduled commercial Banks.	<p>Submission of the documentary proof like Successful completion certificate/Credential Letter/ Copy of Contract/ Purchase Order</p> <p>Relevant document from the OEM</p>	

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2	VC Endpoint	The Manufacturer must have a local logistics support by maintaining a direct spare warehouse in the Country.	Relevant document from the OEM	
3	VC Endpoint	The OEM should not have filed for Bankruptcy in any country.	Relevant document from the OEM	